



# **GAIL (India) Limited**

**invites**

**Expression of Interest (EOI)**

**for**

**Offering Suitable Land for Setting up**

**Dealer Owned Dealer Operated (DODO) CNG stations**

**in the Geographical Areas of Districts of:**

- (1) Varanasi (UP)**
- (2) Patna (Bihar)**
- (3) Ranchi (Jharkhand)**
- (4) East Singhbhum (Jamshedpur) (Jharkhand)**
- (5) Khordha (Bhubaneswar) (Odisha)**
- (6) Cuttack (Odisha)**



# GAIL (India) Limited

(A Govt. of India Undertaking- a Maharatna Company)

## **NOTICE FOR EXPRESSIONS OF INTEREST (EOI) FOR OPEN PLOTS FOR SETTING UP DODO CNG STATIONS**

GAIL (India) Limited is currently engaged in development of City Gas Distribution networks in the districts of Varanasi (U.P.), Patna (Bihar), Ranchi & East Singhbhum (Jharkhand), Cuttack & Khordha (Odisha). To promote eco-friendly Compressed Natural Gas (CNG) as fuel for transport sector, GAIL intends to set up **Dealer Owned Dealer Operated (DODO) CNG Stations** in the aforesaid Geographical Areas.

Interested Land Owner / Party having agreement to lease or lease agreement for 10 years or more along with NOC from Land Owner for making application for CNG dealership and setting up CNG Station on the land may offer suitable plots of land (measuring in the range of 1200-2400 Sq Meters) for CNG Stations on Dealer Owned Dealer Operated basis.

The Interested Party / Applicant shall be required to submit their EOI in the prescribed application form (duly filled-in with all requisite documents) along with the application fee as mentioned hereunder:

Particular	Amount
Application Fee for land on Dealer Owned & Dealer Operated CNG Station	₹ 6,000/- plus applicable GST*

\*Currently, applicable GST rate @18%

Detailed application form along with the eligibility criteria is attached herewith and can also be downloaded from our website [www.gailonline.com](http://www.gailonline.com) / <https://gailcgd.gail.co.in>.

Duly filled-in application form along with requisite documents (in sealed envelope) has to be submitted to the concerned / designated GAIL official at the address as mentioned in **Annexure-I** to this Notice (details of GA wise designated GAIL official and address provided in **Annexure-I**).

Application form(s) received during a month shall be opened and processed in a single lot. GAIL at its own discretion can close the EOI on any given date. In case of any query, The Interested Party may contact the concerned / respective GAIL office as mentioned in **Annexure-I**.

**Disclaimer:** Any further revision, clarification, addendum, corrigendum etc. to the above will be hosted at our website only. GAIL reserves the right to reject any or all offers without assigning any reason.

Regd. Office: GAIL Bhawan, 16, Bhikaji Cama Place, R. K. Puram New Delhi -110 066  
Corporate Identification No.: L40200DL1984GOI018976

## Annexure-I

Geographical Area / City	Address	Designated Officer
VARANASI	GAIL (India) Limited 5th Floor, Varanasi Trade Centre (VTC), S8/107, Maqbool Alam Road, Varanasi U.P. – 221002	Sh. Gauri Shanker Mishra DGM(CGD) Tel: NA Mobile: 7830800308 Email: <a href="mailto:gaurishanker@gail.co.in">gaurishanker@gail.co.in</a>
PATNA	GAIL (India) Limited 1 <sup>st</sup> Floor, Indira Bhawan, Bailey Road (Hartali Chowk) Patna-800001 Bihar	Sh. Nirmal Kumar DGM(CGD) Tel: NA Mobile: 7536803680 Email: <a href="mailto:nirmalkumar@gail.co.in">nirmalkumar@gail.co.in</a>
RANCHI	GAIL (India) Limited, 5 <sup>th</sup> Floor, East Block, MECON Head Office Complex, Doranda, Ranchi 834002, Jharkhand	Sh. Alok Kumar GM(CGD) Tel.: 0651-2481434 Mobile: 9718399910 Email: <a href="mailto:alok01938@gail.co.in">alok01938@gail.co.in</a>
EAST SINGHBHUM (JAMSHEDPUR)	GAIL (India) Limited, 3 <sup>rd</sup> Floor, LIC Jeevan Prakash Building, Bistupur, Jamshedpur Jharkhand	Sh. S.K Pal GM(CGD) Tel.: 0657-2320108 Mobile: 9650922118 Email: <a href="mailto:skpal@gail.co.in">skpal@gail.co.in</a>
KHORDHA (BHUBANESWAR)	GAIL (India) Limited Hotel Suraj Palace, F-100, Infocity Road, Patia, Bhubaneswar, Odisha	Sh. A.K. Mohapatra GM(CGD) Tel.: 0674-2742375 / 76 Mobile: 9927977447 Email: <a href="mailto:ak.mohapatra@gail.co.in">ak.mohapatra@gail.co.in</a>
CUTTAK	GAIL (India) Limited, 2nd Floor, Plot No-N-3-CM-1205/C Sector 10, CDA, Cuttack, Odisha	Sh. A. K. Mohanty DGM(CGD) Tel.: 0671-2309401 Mobile: 8308823409 Email: <a href="mailto:AKM02146@gail.co.in">AKM02146@gail.co.in</a>

### **Common for all above GAs/ Cities**

Website: [www.gailonline.com](http://www.gailonline.com) / <https://gailcgd.gail.co.in>

Email: [gailcgdhelpline@gail.co.in](mailto:gailcgdhelpline@gail.co.in)

Toll Free No. 1800-123-121-111



**GAIL (India) Limited**  
**APPLICATION FORM (Technical Offer for Land on DODO)**  
**(CGD Project – ..... District GA)**  
 [Name of the GA to be mentioned]

Latest  
 Passport Size  
 Photograph with  
 Specimen

**APPLICATION FORM FOR OFFER OF LAND FOR SETTING UP CNG STATION ON  
 DEALER OWNED DEALER OPERATED (DODO) MODEL**

Location \_\_\_\_\_ City / District \_\_\_\_\_ State \_\_\_\_\_

**APPLICANT INFORMATION**

**1. INDIVIDUAL**

Name: \_\_\_\_\_

Date of Birth:   /   /

Age (as on date of application):   Yrs.

Father's/Husband's Name: \_\_\_\_\_

Gender	Nationality	Marital Status
Phone (Res.)	Phone (Off.)	Mobile
Email		
Current address:		
Flat /House No.	Building Name	
Plot No.	Street Name	
Locality	Landmark:	
City:	State:	PIN:

**2. FIRM : PARTNERSHIP / PRIVATE/ PUBLIC LIMITED /OTHERS**

Name of Firm: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone (Off.)	Fax	Mobile
Email:		
Current address:		
No.	Building Name	
Plot No.	Street Name	
Locality	Landmark:	
City:	State:	PIN:



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[Name of the GA to be mentioned]

**3. INCOME**

Gross income during last financial year ended 31/03/2020: Rs

In case an income tax assessed, furnish PAN No:

**SITE DETAILS**

Name of the owner(s) of the site

Relationship of land owner with the applicant

Location of the plot

Address of the plot

Specify the relevant information

(i) Khasra/Gata/Kila Number

(ii) Khata Number

(iii) Khatauni Number

(iv) City survey no. of plot & Village

(v) Area of the plot (In Sqmtrs)

(vi) Frontage available (In mtrs)

(vii) Depth of the plot (In mtrs)

(viii) Width of the road facing the plot (In mtrs)

(ix) Zone

(x) Details of the surroundings:  
(Indicate approx. distance between the surroundings and plot boundary)

• East:

• West:

• South:

• North:



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[Name of the GA to be mentioned]

(xi)	Availability of power connection
(xii)	Availability of water connection
(xiii)	Encroachments, if any
(xiv)	Details of any adjoining roads (main road, service road etc, indicate width of road):
(xv)	Floor Space Index (FSI)
(xvi)	Any path way crossing the land
(xvii)	Any high voltage transmission lines Near by If yes distance from the plot: _____ in mtrs.
(xviii)	Local Municipality ward
(xix)	Nearest police station
(xx)	Nearest fire station
(xxi)	Whether title of plot is clear, marketable and Undisputed
(xxii)	In case of lease, name the lessor and validity of lease
(xxiii)	Whether land is, at any time, covered in Govt. Acquisition plan
(xxiv)	Whether the owner has received any notice of any type from any statutory body/ Agency for the referred plot. If yes, details there of
(xxv)	Whether the plot of land falls in Control area If yes, whether NOC from concerned authorities has been obtained for commercial use?
(xxvi)	Previous experience if any in dealing with hazardous goods /Petroleum Products etc. Necessary documents for experience, financial strength of firm, achievements etc. have to be submitted separately.
(Separate sheets may be used for providing relevant information)	



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[Name of the GA to be mentioned]

**ELIGIBILITY CRITERIA FOR DEALERSHIP ON DODO MODEL**

**A. FOR INDIVIDUALS**

- (I) NATIONALITY: Should Be an Indian National.
- (II) AGE: As on the Date of Application (In Completed Years) Not Less Than 21 Years.
- (III) EDUCATIONAL QUALIFICATIONS: Minimum Matriculation or Recognized Equivalent.
- (IV) FINANCIAL STRENGTH: SHOULD HAVE SUFFICIENT FINANCIAL STRENGTH.
  - Minimum Rs.80 Lakh (Bank Solvency Certificate, Income Tax Return of Last Three Years and Statement Of Movable And Immovable Properties As A Proof Are Required)
- (V) EXPERIENCE: Land owners/ Lessee with the experience (his/her or in the following field / activities shall be given priority).
  - Forecourt management of retail outlets of Petroleum Products
  - Working experience in Oil and Gas sector
  - Retired executives from Defense Services
- (VI) WILLINGNESS TO REGISTER A COMPANY: The Applicant Shall be required to submit the Undertaking along with the Application.

**B. FOR OTHERS:**

- (I) PARTNERSHIPS: In Case of Partnerships, All Partners to Individually Fulfill the Eligibility Criteria as Specified Above and Each Partner to Submit Application Forms.
- (II) REGISTERED CO-OP. /CONSUMER SOCIETIES: In Case of Registered Co-Operatives/ Consumer Societies, There Should Be At Least One Person Fulfilling Above Eligibility Criteria.
- (III) IN CASE OF A FIRMS/ COMPANIES/ ORGANIZED BODIES, There Should Be At Least Two Persons Fulfilling Above Eligibility Criteria.

**C. DOCUMENTARY PROOFS** Fulfilling All the Above Eligibility Criteria Shall Be Submitted by The Applicants.

**ELIGIBILITY TO APPLY:**

The following applicants meeting the eligibility criteria and who are having their own land / plots in their names/ having agreement to lease or lease agreement for 10 years or more along with NoC of land owner for making application for CNG Dealership & setting up CNG Station on the Land are eligible to apply.

- (I) ANY INDIVIDUAL/ FIRM/ PUBLIC LIMITED COMPANIES
- (II) **PARTNERSHIPS:** Only The Partnership Firms Making A Net Profit (PAT) For The Previous Three Consecutive Financial Years As Certified By A Chartered Accountant Will Be Eligible.
- (III) **REGISTERED CO-OP. /CONSUMER SOCIETIES:** Only The Society Making A Net Profit For The Previous Three Consecutive Financial Years As Certified By A Chartered Accountant Will Be Eligible.
- (IV) **ORGANIZED BODIES:** Such as registered bus/truck associations etc., charitable trust and corporate houses, i.e. Government organizations/bodies, PSUs, companies registered under Companies Act 1956 / 2013, making a net profit (PAT) for the previous three consecutive financial years as certified by a chartered accountant will be eligible.
- (V) **PRIVATE LIMITED COMPANIES:** Making A Net Profit (PAT) For The Previous Three Consecutive Financial Years As Certified By A Chartered Accountant Will Be Eligible.

**BROAD TERMS AND CONDITIONS FOR LAND**

- (i) Interested parties should offer open plots with clear & undisputed title only/having agreement to lease or lease agreement for 10 years or more with land owner who has clear & undisputed title.



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(ii)	Frontage of plot of land should be abutting the national highway/state highway/main road.
(iii)	The land size should be in the range of 1200 – 2400 sq. meters. With a minimum frontage of 40 meters and minimum depth of 30 meters. The road facing the land should be of minimum 30Mtrs in width.
(iv)	The land area indicated above shall be measured after leaving applicable ROW as per norms of NHAI/PWD/CPWD/State Highway Deptt./Local Authorities etc.. However the area falling within the ROW limits shall also be included in the outright purchase/lease in addition to the plot size indicated above.
(v)	In case of land situated on national highway, the bidder will ensure that the land offered meets the NHAI guidelines contained in Govt. of India, Ministry of Road, Transport & Highways No. RW/NH-33023/19/99-DO-III dt.25.09.2003/17.10.2003 and further amendments if any. The offered land should also meet norms of statutory bodies like forest, explosive etc. and the land should be convertible for commercial and CNG Station use.
(vi)	The bidder shall arrange all statutory clearances such as urban land ceiling, Non-Agriculture conversion, Income Tax Clearance, Non-encumbrance etc. and No Objection Certificate from co-owners, if any. No Objection Certificate from the land owner for making application for CNG Dealership & setting up CNG Station on the Land in case of lease land.
(vii)	If the entire land does not belong to the bidder then the group of persons who have plots contiguous to each other meeting our requirement can quote through one of them holding Power of Attorney for the others.
(viii)	Bidders offering agricultural land shall convert the same to non-agricultural purpose more particularly for the use of CNG stations or other allied purposes at their own expense and cost. The land must be suitable for development for CNG station and other commercial activities and impact charges, if any, need to be paid to the local development authorities right now or in future also, the same shall be paid by the land owner/applicant & the same shall never be recoverable from GAIL (India) Limited.
(ix)	Tentative Locations of land for CNG stations: ..... <b>District GA</b>
(x)	Brokers/Property dealers need not apply.
<b>DOCUMENTS TO BE SUBMITTED</b>	
The documentary proof for following shall be submitted along with the filled & complete application form. Original of affidavits and attested copies of all supporting documents should be submitted only. Non-submission of above documents will entail rejection of application	
(i)	Age Proof :
(ii)	Educational Qualification proof





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[Name of the GA to be mentioned]

(iii)	Income Proof
(iv)	Property card
(v)	Key plan showing details of property
(vi)	Lease deed
(vii)	Ownership documents (Title deed showing the ownership of the land)
(viii)	Copy of 7/12 extracts or its equivalent viz. Khatoni, Jamabandi, Khasra, Girdawari etc.
(ix)	Copy of Power of Attorney (For Power of Attorney Holders)
(x)	Latest sanctioned DP remarks of local Municipal office.
(xi)	Latest Property assessment receipt.
(xii)	Land title clearance certificate and non - encumbrance certificate from sub-registrar office / Tehsil. Moreover, in case the offered plot is techno –commercially feasible, then Legal vetting of land documents shall be carried out by the landowner by the appointed Advocate/Lawyer of GAIL at Landowner’s cost.
(xiii)	NOC from landlord in case of lease hold land.
(xiv)	Latest Income Tax clearance certificate.
(xv)	Partnership deed in case of partnership firm.
(xvi)	Documents for experience of handling hydrocarbon products / achievements etc.
(xvii)	Clearance from Town Planning Authority wherever required.

**TERMS & CONDITIONS FOR DEALERSHIP**

**Scope of GAIL (India) Limited:**

- Installation of Equipment: GAIL will set up the CNG station as per the technical design finalized. All the CNG equipment like compressor, dispenser, and cascade will be installed and commissioned by GAIL.
- Maintenance: All periodic and break down maintenance of CNG equipment will be in the scope of GAIL.
- Power: The cost of power towards running of compressor and dispenser will be reimbursed by GAIL.
- Training: GAIL will train the technicians / manpower hired / deployed by the dealer for dispensing.
- Dealership Commission: Commission for providing the dealership services shall be paid by GAIL to the Dealer.



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**Dealer's Scope:**

- Day to day operations of the equipment and the CNG retail outlet including but not limited to operation of equipment (compressors, Dispensers, Gas Generators, Electrical equipment, Cascades, etc.), Dispensing of CNG to vehicles and general maintenance/ up keeping of CNG outlet as per standards of GAIL.
- Permissions/ approvals: All necessary permissions required from all statutory authorities (like Chief Controller of Explosives (CCOE) – Nagpur, local office, local Municipal office, Local Police, Traffic Police, NHAI etc.) for setting up of CNG stations.
- Change in Land Use (CLU): Dealer shall get the CLU of the land plot at his/her own cost well before the project activities are commenced at the plot.
- Construction: All civil works such as foundations, canopies, electrical rooms, trenches, driveway, boundary wall, Sales room, signage, pylon (totem), entry / exit signs, hoardings, lightings etc. The technical details & design will be provided by GAIL.
- Power: Power connection up to the site. All necessary permissions including deposits, cable charges, connection charges etc as levied by the Power license for obtaining power supply, transformer and other associated electrical equipment, as required, shall be by Dealer. Power cost towards illumination of the station is in the scope of Dealer.
- Manpower: All manpower required for smooth operation of equipment installed at the CNG station and dispensing of CNG to vehicles including security of station.
- All Housekeeping expenses, telephone charges and horticulture expenses etc.
- To ensure the safe operation of equipment and station.

I, \_\_\_\_\_, hereby certify that the information given above is true to the best of my knowledge and belief. Any wrong information / suppression of facts will disqualify me from being considered for the dealership.

Demand Draft / Pay Order No. \_\_\_\_\_ dated \_\_\_\_\_ for \_\_\_\_\_ Rs .....drawn on \_\_\_\_\_ (Bank's name) in favor of GAIL (India) Limited payable at Ranchi is enclosed.

Place : \_\_\_\_\_ Signature :

Date : \_\_\_\_\_ Name in block letters :

**The Technical Offer should be sealed and placed in an envelope superscripted as "Offer of land for setting up CNG Station on DODO basis in ..... District GA" [Name of the GA to be mentioned].**  
**There is no "Financial Offer" for land on DODO basis.**

**Application with all the information and documents attached should reach the following address:**

***As per Annexure – I to the Notice for EOI for Open Plots for setting up DODO CNG Stations***

**Format for obtaining No Objection Certificate from the land owner for making application for CNG Dealership & setting up CNG Station on the Land in case of lease land**

**(Applicable in case of DODO CNG station)**

**NO OBJECTION CERTIFICATE**

I/We, \_\_\_\_\_(Landlord) S/O/W/O Sh. \_\_\_\_\_ am / are the owner of the land situated at \_\_\_\_\_  
(address of land). The details of the said parcel of land are given below:

(i)	Khata Number
(ii)	Area of the plot (In Sq mtrs)
(iii)	Zone
(iv)	Details of the surroundings: (Indicate approx. distance between the surroundings and plot boundary)
East:	West:
South:	North:

I/We do hereby declare and confirm that I have leased the said property to \_\_\_\_\_ (Name if Applicant) for \_\_\_\_\_ from the period starting from \_\_\_\_\_ (Date). Further, the lease period of the said property shall be \_\_\_\_\_years and which shall be extended subject to the mutual consent of both the parties.

- i. It is hereby solemnly affirmed that I/we have no objection and convey my/our consent to \_\_\_\_\_(name of the lease holder) for making application for dealership of CNG Station and for offering the above mentioned land for setting up CNG station of GAIL (India) Limited.
- ii. I/We have no objection if the above mentioned land is being used for setting-up CNG station by GAIL (India) Limited in case \_\_\_\_\_(name of the lease holder) has been selected by GAIL (India) Limited for dealership of CNG Station.
- iii. I/We have no objection and convey my/ our consent to \_\_\_\_\_ (name of lease holder) for making application for seeking such permissions/ approvals/ clearances from various Government Agencies/ Departments which may be required for setting up and operating a CNG Station in the above mentioned land.
- iv. I/We hereby declare that I have no personal/ business relationship what so ever with GAIL (India) Limited or any of its employees.

- v. I/We further acknowledge that by offering the said site on lease to the Applicant I shall not be having any business relationships with GAIL (India) Limited and that we are not eligible for any payments, remunerations, reimbursements, compensation, rentals etc from GAIL (India) Limited for any purpose or reason whatsoever.

I hereby declare that I have given this No Objection Certificate with my free consent.

(Owner Name)

Address: \_\_\_\_\_,  
\_\_\_\_\_.

Date: \_\_\_\_\_

Place: \_\_\_\_\_